

December 2018

- Value Japan ETF (the “Fund”) is an index-tracking fund listed on the Stock Exchange of Hong Kong Limited (“SEHK”) which aims to provide investment results that closely correspond to the performance of the FTSE Value-Stocks Japan Index (“Index”).
- The Fund is subject to concentration risk as a result of investing only in a single geographical region. Adverse developments in such regions may affect the value of the underlying securities in which the Fund invests.
- The Index may experience periods of volatility and decline and the price of units of the Fund is likely to vary or decline accordingly. As the Fund is not actively managed, the Manager will not adopt a temporary defensive position against any market downturn. Investors may lose part or all of their investment.
- There is no assurance that the Fund will pay dividends. The Manager may at its discretion pay dividends out of the capital of the Fund or pay dividend out of gross income while all or part of the fees and expenses of the Fund are charged to/paid out of the capital of the Fund. Dividends effectively paid out of capital amount to a return or withdrawal of part of an investor’s original investment or from any capital gains attributable to that original investment. Such distribution involving payment of dividends out of the capital may result in an immediate reduction of the Fund’s net asset value per unit.
- Trading prices of units on the SEHK are subject to market forces and the units may trade at a substantial premium/discount to the net asset value of the Fund.
- An affiliated company of the Manager and Sub-Manager of the Fund assists with the compilation of the Index and accordingly potential conflicts of interests may arise.
- You should not make investment decision on the basis of this material alone. Please read the prospectus for details and risk factors.

Investment objective

To track the performance (before fees and expenses) of the FTSE Value-Stocks Japan Index, an index of 35 value stocks amongst the companies listed on Tokyo Stock Exchange or Osaka Securities Exchange.

Fund performance update ¹

	The Fund	FTSE Value-Stocks Japan Index
One month	-7.7%	-7.6%
Three months	-18.0%	-17.8%
Year-to-date	-18.7%	-17.0%
One year	-18.7%	-17.0%
Since launch (cumulative)	+24.1%	+46.3%

Annual return since launch ¹

	The Fund	FTSE Value-Stocks Japan Index
2012 (Since launch)	+3.1%	+5.2%
2013	+18.0%	+20.7%
2014	-3.5%	-1.4%
2015	+3.0%	+5.5%
2016	+4.3%	+7.3%
2017	+21.1%	+24.5%
2018	-18.7%	-17.0%

Fund information

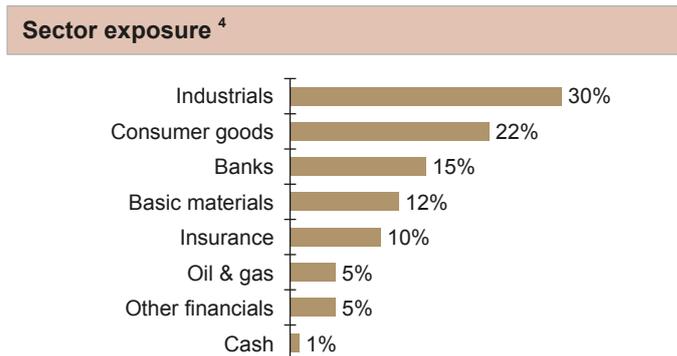
Fund price (NAV)	HK\$12.7030
Fund size	HK\$48.9 million
Underlying index	FTSE Value-Stocks Japan Index
Inception date	22 May 2012
Manager	Sensible Asset Management Hong Kong Limited
Sub-Manager	Value Partners Hong Kong Limited
Trustee and registrar	HSBC Institutional Trust Services (Asia) Limited
Auditor	Ernst & Young
Participating dealers	– ABN AMRO Clearing Hong Kong Limited – Chief Securities Limited – Credit Suisse Securities (Hong Kong) Limited – Goldman Sachs (Asia) Securities Limited – Macquarie Bank Limited – Nomura International (Hong Kong) Limited – The Hongkong and Shanghai Banking Corporation Limited
Market makers	– Commerz Securities Hong Kong Ltd – HSBC Securities Brokers (Asia) Limited
Exchange listing	The Stock Exchange of Hong Kong Limited – Main Board
Trading board lot size	300 units
Bloomberg Index ticker	GPVJPTR <Index>
Bloomberg ETF ticker	3084 HK <Equity>
Dividend policy ²	Aim at semi-annual distribution, subject to the Manager’s discretion
Base currency	Japanese Yen
Trading currency	HK dollar
Application unit size (only by or through Participating Dealers)	Minimum 350,000 units (or multiples thereof)
Management fee	0.70% per annum
Investment strategy	Full replication strategy

Portfolio composition		
Name	Sector	%
Mitsubishi Corp.	Support services	5.6
ITOCHU Corp.	General industrials	5.5
Mitsui & Co. Ltd.	Support services	5.2
Mizuho Financial Group Inc.	Banks	5.2
Honda Motor Co. Ltd.	Automobiles & parts	5.1
Toyota Motor Corp.	Automobiles & parts	5.0
Mitsubishi UFJ Financial Group Inc.	Banks	4.8
Hitachi Ltd.	Electronic & electrical equipment	4.3
Dai-ichi Life Holdings Inc.	Life insurance	4.0
JXTG Holdings Inc.	Oil & gas producers	3.8
Sumitomo Corp.	Support services	3.6
Nissan Motor Co. Ltd.	Automobiles & parts	3.5
MS&AD Insurance Group Holdings Inc.	Nonlife insurance	3.3
Nippon Steel & Sumitomo Metal Corp.	Industrial metals & mining	3.2
Sumitomo Mitsui Trust Holdings Inc.	Banks	3.1
Nomura Holdings Inc.	Financial services	3.0
Subaru Corp.	Automobiles & parts	3.0
Sompo Holdings Inc.	Nonlife insurance	2.7
Resona Holdings Inc.	Banks	2.4
Mitsubishi Chemical Holdings Corp.	Chemicals	2.2
Sekisui House Ltd.	Household goods & home construction	2.0
JFE Holdings Inc.	Industrial metals & mining	1.9
Daiwa Securities Group Inc.	Financial services	1.8
Sumitomo Chemical Co. Ltd.	Chemicals	1.7
Isuzu Motors Ltd.	Industrial engineering	1.6
Kajima Corp.	Construction & materials	1.4
Obayashi Corp.	Construction & materials	1.4
Mazda Motor Corp.	Automobiles & parts	1.3
Yamaha Motor Co. Ltd.	Automobiles & parts	1.3
Idemitsu Kosan Co. Ltd.	Oil & gas producers	1.1
Shimizu Corp.	Construction & materials	1.1
Showa Denko KK	Chemicals	1.0
Mitsui Chemicals Inc.	Chemicals	0.9

(Continued from left column)

Name	Sector	%
NSK Ltd.	Automobiles & parts	0.9
Tosoh Corp.	Chemicals	0.8

Portfolio characteristic	
As at 28-12-2018	2019 ³
Price/earnings ratio	7.0 times
Price/book ratio	0.7 times
Portfolio yield	4.2%



Distribution record			
Ex-dividend date	Payable date	Dividend (HK\$ per unit)	Yield (%) ⁵
4-12-2012	28-12-2012	0.14	1.3
22-7-2014	13-8-2014	0.39	3.0

Awards

Value Partners
Fund of the Year Awards 2015⁶
Japan Equity (ETF), Best-in-class
~ Benchmark Magazine

Value Japan ETF
Top Fund Awards 2014 Hong Kong
Japan Large-Cap Equity - Best in Class (ETF)
~ Bloomberg Businessweek, Chinese edition

Source: HSBC Institutional Trust Services (Asia) Limited, FTSE and Bloomberg, data as at the last valuation date of the month as stated above, unless stated otherwise. Performance is based in fund's trading currency, HKD, NAV to NAV, with dividend reinvested and net of fees.

1. Prior to December 2014, performance data is based on fund base currency (i.e. Japanese Yen). 2. There is no guarantee that such dividends will be made nor will there be a target level of dividend payout. 3. The above profile is based on market consensus forecast as derived from S&P Capital IQ and Bloomberg. Harmonic mean methodology is applied to calculate the forecast P/E ratio and P/B ratio. Note that the manager's internal estimates may differ significantly from S&P Capital IQ and Bloomberg estimates. 4. Classification is based on Industry Classification Benchmark (ICB). Due to rounding, percentages shown may not add up to 100%. 5. Yield is calculated based on the dividend per Unit divided by the ex-date NAV per Unit. It is estimated and for reference only and does not represent the performance of the Fund. All dollar amounts are in HKD unless otherwise stated. 6. Reflecting performance as at September 2015.

Investors should note investment involves risk. The price of units may go down as well as up and past performance is not indicative of future results. Investors should read the prospectus for details and risk factors in particular the arrangement in the event that the Fund is delisted. The Fund's prospectus is available and may be obtained from website. Investors should also note that the Fund is different from a typical retail investment fund, in particular, units in the Fund may only be created or redeemed directly by a participating dealer in large unit sizes.

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