

**Vanguard®****Factsheet** | 30 April 2018

Vanguard FTSE Developed Europe Index ETF

(HKD: 3101 / RMB: 83101 / USD: 9101)

An exchange-traded fund

IMPORTANT: Investment involves risk, including the loss of principal. Investors are advised to consider their own investment objectives and circumstances in determining the suitability of an investment in the Vanguard FTSE Developed Europe Index ETF (the "Fund"). If you are in any doubt, you should seek professional advice. Investors should refer to the fund prospectus for further details, including the product features and risk factors. Investors should not base investment decisions on this marketing material alone. Investors should note:

- The Fund aims to provide investment results that, before fees and expenses, closely correspond to the performance of the FTSE Developed Europe Index ("Underlying Index").
- The Fund invests in European securities markets, which involve a greater risk of loss than investing in other markets and may result in a higher risk of loss to the Fund. Changes in governmental or European Union ("EU") regulations on trade, exchange rate of the euro, decreasing imports or exports, the default or threat of default by an EU member country on its sovereign debt, and/or an economic recession in an EU member country may have a significant adverse effect on the EU economy. Further, the Economic and Monetary Union of the EU requires compliance with interest rates, debt levels, restrictions on inflation rates, deficits and fiscal and monetary controls, each of which may significantly affect the EU economy.
- The Fund invests in financial derivatives instruments ("FDIs"), which are more sensitive to changes in market prices of the underlying assets, and investing in FDIs may expose investors to a higher degree of fluctuation and the Fund may be exposed to credit risk on the counterparties with which it trades FDIs.
- The units of the Fund are traded on the Stock Exchange of Hong Kong Limited ("SEHK"). Their prices on the SEHK are based on secondary market trading factors, and the Fund's market prices may deviate significantly from the net asset value.
- The limited availability of RMB outside the PRC may affect the liquidity and trading price of RMB traded units. Investors who buy and sell units traded in RMB counter are exposed to foreign exchange currency risk arising from the fluctuations between the base currency and the RMB.
- The market price of units traded in each HKD, RMB and USD counter may deviate from each other significantly. Further, if there is a suspension of the inter-counter transfer of units between the counters and/or any limitation on the level of services by brokers, investors will only be able to trade their units in one counter only.

Key fund facts

Benchmark	FTSE Developed Europe Index
Base currency	HKD
Distribution schedule*	Quarterly
Net assets	\$229 million
Inception date	10 June 2014
Ongoing charges (per annum)**	0.18%
Manager	Vanguard Investments Hong Kong Limited

Investment approach

- The Fund seeks to track the performance of the FTSE Developed Europe Index, before deduction of fees and expenses.
- Employs a passively managed, representative sampling strategy to gain exposure to developed equity markets in Europe.

About the benchmark

- Derived from the FTSE Global Equity Index Series (GEIS), which covers 98% of the world's investable market capitalisation.
- The index measures the market performance of large- and mid-cap stocks of companies in developed European countries.

Trading information

Stock code	3101
Trading currency	HKD
Listing date	13 June 2014
SEDOL	BMP3825
ISIN	HK0000188695
Intraday NAV ticker	3101iv.P
Bloomberg ticker	3101 HK
Benchmark ticker	AWNT06
Exchange	The Stock Exchange of Hong Kong Limited
Trading lot size	100

83101	9101
RMB	USD
9 April 2018	9 April 2018
BDSHDB5	BDSHD93
HK0000399011	HK0000399003
83101iv.P	9101iv.P
83101 HK	9101 HK
AWNT06	AWNT06
The Stock Exchange of Hong Kong Limited	The Stock Exchange of Hong Kong Limited
100	100

*At the Manager's absolute discretion and distributions will be made in the base currency only.

**Ongoing charges (per annum) is expressed as a percentage of the average net asset value of the Fund, including Manager's fee and all costs and expenses connected with the management and operating activities of the Fund. Please refer to the Fund's prospectus and product key facts statement for details.

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Performance history

Total returns for period ending 30 April 2018

	3 months†	Year to date†	1 year††	3 years††	5 years††	Since inception††
Fund	-3.99%	1.21%	14.89%	4.88%	—	2.40%
Benchmark	-4.06%	1.17%	14.89%	4.87%	—	2.43%

†Cumulative monthly return.

††Annualised return.

#Return since fund inception on 10 June 2014.

Fund performance is calculated on NAV to NAV basis in base currency and assumes dividend reinvestment.

Index performance is calculated in HKD based on total return and net of tax basis. The performance of an index is not an exact representation of any particular investment as you cannot invest directly in the Benchmark. The historical performance of the Benchmark is for illustrative purposes only. The historical performance of the Benchmark is not meant to forecast, imply or guarantee the future performance of the Fund. Benchmark performance does not reflect tracking error, charges and expenses associated with the Fund or brokerage commission associated with buying and selling the Fund.

Characteristics

	Fund	Benchmark
Number of stocks	559	562
Median market cap	\$382.0B	\$382.0B
Price/earnings ratio	14.8x	14.8x
Price/book ratio	1.8x	1.8x
Return on equity	12.3%	12.3%
Earnings growth rate	5.6%	5.6%
Cash investments	0.0%	—
Turnover rate (as of 31/12/2017)	1%	—
Equity yield (dividend)	3.3%	3.3%

Top 10 holdings

	Fund
Royal Dutch Shell plc	3.0%
Nestle SA	2.4
HSBC Holdings plc	2.0
Novartis AG	1.7
Roche Holding AG	1.6
Unilever	1.5
BP plc	1.5
TOTAL SA	1.5
British American Tobacco plc	1.3
Allianz SE	1.1
Total	17.6%

Participating dealers

Goldman Sachs (Asia) Securities Limited
Macquarie Bank Limited
Merrill Lynch Far East Limited
SG Securities (HK) Limited
ABN AMRO Clearing Hong Kong Limited
UBS Securities Hong Kong Limited
China International Capital Corporation Hong Kong Securities Limited
BNP Paribas Securities Services

For the latest list of market makers, please visit
http://www.hkex.com.hk/Market-Data/Securities-Prices/Exchange-Traded-Products?sc_lang=en

For more information

Web: vanguard.com.hk
Email: sales@vanguard.com.hk

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The Industry Classification Benchmark ("ICB") is owned by FTSE. FTSE does not accept any liability to any person for any loss or damage arising out of any error or omission in the ICB.

Source: The Vanguard Group, Inc. and FTSE International Limited.

Calendar year returns

	Fund	Benchmark
2013	—	—
2014†	-11.91%	-11.80%
2015	-2.59%	-2.50%
2016	-0.42%	-0.49%
2017	26.79%	26.83%

Sector weighting

	Fund	Benchmark
Basic Materials	7.2%	7.1%
Consumer Goods	18.5	18.5
Consumer Services	6.4	6.4
Financials	22.5	22.6
Health Care	12.0	12.0
Industrials	14.1	14.1
Oil & Gas	7.8	7.8
Technology	4.1	4.1
Telecommunications	3.5	3.5
Utilities	3.9	3.9
Total	100.0%	100.0%

Sector categories are based on the Industry Classification Benchmark system ("ICB"), except for the "Other" category (if applicable), which includes securities that have not been provided an ICB classification as of the effective reporting period.

Country diversification - Ten largest markets as a % of total assets

	Fund	Benchmark
United Kingdom	28.8%	28.8%
France	16.6	16.6
Germany	15.1	15.1
Switzerland	12.0	12.0
Netherlands	5.6	5.6
Spain	5.1	5.1
Italy	4.5	4.5
Sweden	4.1	4.1
Denmark	2.6	2.6
Belgium	1.7	1.7
Total	96.1%	96.1%