## BMO MSCI Asia Pacific Real Estate ETF

### 3121 HK

#### Data as of April 30, 2018

**IMPORTANT:** BMO MSCI Asia Pacific Real Estate ETF is established under BMO ETF, an umbrella unit trust. Commissions, management fees and expenses all may be associated with this Sub-Fund. It may not be suitable for all investors and investors should not invest based on this marketing material alone. Investors should exercise caution before investing and read the BMO ETF prospectus (available at www.bmo.hk/etfs) for further details, including product features and risk factors. ETFs are not guaranteed and past performance is not indicative of future performance. Investment involves risks. The value of investments and the income from them can go down as well as up as a result of stock market and currency movements, and investors may not get back the original amount invested.

- BMO MSCI Asia Pacific Real Estate ETF aims to provide investment results that, before fees and expenses, closely correspond to the performance of the MSCI AC Asia Pacific Real Estate Index.
- This Sub-Fund primarily invests in securities in the real estate sector in the Asia Pacific region, including real estate investment trusts (REITs). This Sub-Fund is subject to concentration risk as a result of tracking the performance of a single geographical region (Asia) and industry (real estate sector). It is likely to be more volatile than a broad-based fund as it is more susceptible to fluctuations in value resulting from adverse conditions in Asia and the real estate sector. There are risks associated with the real estate sector and REITs in particular.
- Investing in emerging markets involves a greater risk of loss than investing in more developed markets due to, among other factors, greater political, tax, economic, foreign exchange, liquidity and regulatory risks.
- The units of the Sub-Fund may trade at a substantial premium or discount to their NAV.
- The Sub-Fund is subject to tracking error risks due to factors such as fees and expenses and the representative sampling strategy that may be adopted by the Manager.

#### **FUND DETAILS**

| Manager            | BMO Global Asset Management (Asia) Limited |
|--------------------|--|
| Trustee            | Cititrust Limited                          |
| Listing Date       | February 18, 2016                          |
| Exchange           | Stock Exchange of Hong Kong                |
| Index              | MSCI AC Asia Pacific Real Estate Index     |
| Bloomberg Ticker   | 3121.НК                                    |
| Index Ticker       | M1CXBMOA                                   |
| ISIN               | HK0000281011                               |
| Net Asset (HKD)    | 56,676,513                                 |
| Trading Lot Size   | 200  |
| Ongoing Charges    | 0.45%                                      |
| Trading Currency   | HKD  |
| Distribution Frequ | Jency Semi-annually                        |
|                    |  |

#### FUND CHARACTERISTICS

| Number of Securities     | 78   |
|--------------------------|------|
| Index Market Cap (US\$B) | 512  |
| Price/Earnings Ratio     | 9.64 |
| Price/Book Ratio         | 1.09 |
| Dividend Yield (%)       | 2.96 |

# CUMULATIVE RETURNS



Feb-16 May-16 Aug-16 Nov-16 Feb-17 May-17 Aug-17 Nov-17 Feb-18

#### **INVESTMENT OBJECTIVE**

The investment objective of the BMO MSCI Asia Pacific Real Estate ETF is to provide investment results that, before fees and expenses, closely correspond to the performance of the MSCI AC Asia Pacific Real Estate Index.

#### **BENEFITS FOR INVESTORS**

FIRST ETF of its kind in Hong Kong, offering investors:

- Broad exposure to the Asia Pacific real estate sector including landlords, developers and operators of properties
- Diverfisied Asia Pacific regional coverage across 10 countries, dominated by Japan, Hong Kong, Australia, China and Singapore
- Exposure to income oriented investments such as REITs and more growth oriented real estate development companies
- Easy access to a diversified portfolio of institutional quality real estate investments

#### **INDEX INFORMATION**

The Index is a free float adjusted modified market capitalization weighted index which consists of large- and mid-capitalisation securities classified in the Real Estate industry group, according to the Global Industry Classification Standard (GICS<sup>®</sup>) from 13 markets in Asia.

The equity universe of the Index includes listed equity securities, real estate investment trusts ("REITs") and preferred shares. In order to achieve index continuity and provide further diversification, a minimum number of 5 constituents will be maintained for each developed market country and a minimum of 3 constituents will be maintained for each emerging market country.

The index was launched on November 1, 2015 and is denominated in HKD. The index is rebalanced quarterly.

#### **PERFORMANCE (Cumulative Returns %)**

|       | 1 Month | 3 Months | 6 Months | 1 Year | YTD^  | Since Inception* |
|-------|---------|----------|----------|--------|-------|------------------|
| Fund  | 2.56%   | -4.00%   | 6.20%    | 19.42% | 2.23% | 47.13%           |
| Index | 2.62%   | -3.93%   | 6.40%    | 19.94% | 2.36% | 48.54%           |

#### **CALENDAR YEAR RETURNS (%)**

|       | YTD^  | 2017   | 2016*  |
|-------|-------|--------|--------|
| Fund  | 2.23% | 28.89% | 11.66% |
| Index | 2.36% | 29.55% | 12.02% |

Note: The computation basis of the performance is based on the calendar year end, NAV-To-NAV, with dividend reinvested. These figures shown represent how much the fund increased or decreased in value during the calendar year. Performance data has been calculated in HKD, including ongoing charges. ^ Performance up to April 30, 2018 \* The Fund's inception date was February 12, 2016.

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Exchange Traded Funds 交易所買賣基金

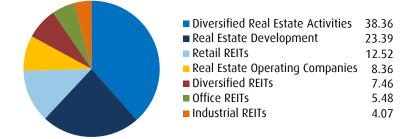
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#### **GEOGRAPHIC ALLOCATION (%)**

|             | 20.04 |
|-------------|-------|
| Japan       | 28.81 |
| Hong Kong   | 26.95 |
| China       | 17.01 |
| Australia   | 16.25 |
| Singapore   | 6.00  |
| Philippines | 2.58  |
| Thailand    | 0.68  |
| Malaysia    | 0.54  |
| Taiwan      | 0.45  |
| Indonesia   | 0.36  |

#### **SECTOR ALLOCATION (%)**



#### TOP 10 HOLDINGS (%)

| Sun Hung Kai Properties Ltd      | 4.56 |
|----------------------------------|------|
| Mitsui Fudosan Co Ltd            | 4.46 |
| Mitsubishi Estate Co Ltd         | 4.45 |
| CK Asset Holdings Ltd            | 4.37 |
| Daiwa House Industry Co Ltd      | 4.04 |
| Link REIT                        | 3.79 |
| Scentre Group                    | 3.15 |
| Sumitomo Realty & Development    | 2.76 |
| Westfield Corp                   | 2.66 |
| China Overseas Land & Investment | 2.52 |
|                                  |      |

PARTICIPATING DEALERS BNP Paribas Securities Services

Macquarie Bank Limited SG Securities (HK) Limited

MARKET MAKERS BNP Paribas Securities (Asia) Limited Commerz Securities Hong Kong Limited

Goldman Sachs (Asia) Securities Limited

Haitong International Securities Company Limited

| Excellence gets rewarded                     |  |  |
|--|--|--|
| ETF Provider of the Year                     | BENCHMARK Fund of the Year Awards 2017 Hong Kong   |  |
| House Award, Most Innovative ETF             | BENCHMARK Fund of the Year Awards 2017 Hong Kong   |  |
| Most Innovative ETF Provider (Best-in-Class) | BENCHMARK Fund of the Year Awards 2016 Hong Kong   |  |
| ETF Manager of the Year, Hong Kong           | Asia Asset Management 2016 Best of the Best Awards |  |
| Best ETF Provider for Hong Kong              | The Asset Triple A ETF Awards 2016                 |  |
| Best ETF Provider 2016 - Asia                | Wealth & Finance 2016 Fund Awards                  |  |
| Best ETF Provider, Hong Kong – Rising Star   | The Asset Triple A ETF Awards 2015                 |  |

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