09081



# The only ETF backed by physical gold stored in Hong Kong

#### 30 June 2017

- Value Gold ETF (the "Fund") is a fund listed on the Stock Exchange of Hong Kong Limited ("SEHK"), which aims to provide investment results that closely correspond to the performance of the London Bullion Market Association Gold Price.
- The Fund only invests in bullion and may experience greater volatility due to single economic, market or political occurrences when compared to diversified mutual funds or unit trusts.
- The Fund has adopted a multi counter and units are traded in HKD, RMB and USD on SEHK. The nature of the multi-counter may make investment in the units riskier than in single counter units or shares of an SEHK listed issuer. Investors without RMB or USD accounts may buy and sell HKD traded units only.
- RMB is not a freely convertible currency and is subject to foreign exchange control policies, as well as repatriation restrictions imposed by the PRC government. Investors whose base currencies of investments are not in RMB should take into account the potential risk of loss arising from fluctuations in value between such currencies and the RMB.
- The Fund does not insure its bullion and the Fund and unitholders could suffer a loss if the bullion held by the custodian is lost or damaged.
- As the Fund is not actively managed, the Manager will not adopt a temporary defensive position against any market downturn. Investors may lose part or all of their investment.
- Trading prices of units on the SEHK are subject to market forces and the units may trade at a substantial premium/discount to the net asset value ŏf the Fund.
- You should not make investment decision on the basis of this material alone. Please read the prospectus for details and risk factors.

# Investment objective

The Fund aims to provide investment results that, before fees and expenses, closely correspond to the morning (London time) fixing price of gold per troy ounce quoted in US dollars, published by the London Bullion Market Association (LBMA). The trust is fully backed by physical gold stored in Hong Kong.

| Total Gold in Trust |                |
|---------------------|----------------|
| Gold value (HK\$)   | 735,577,100.33 |
| Gold in kilogram    | 2,357.76       |

| Annual return since launch |          |                   |
|----------------------------|----------|-------------------|
|                            | The Fund | LBMA Gold Price 1 |
| 2010                       | +6.4%    | +6.5%             |
| 2011                       | +11.1%   | +11.6%            |
| 2012                       | +5.0%    | +5.5%             |
| 2013                       | -28.1%   | -27.8%            |
| 2014                       | -0.6%    | -0.2%             |
| 2015                       | -11.9%   | -11.5%            |
| 2016                       | +8.6%    | +9.2%             |
| 2017 (YTD)                 | +7.7%    | +8.0%             |

| Fund performance update |          |                   |
|-------------------------|----------|-------------------|
|                         | The Fund | LBMA Gold Price 1 |
| One month               | -1.4%    | -1.4%             |
| One year                | -5.5%    | -5.0%             |
| Year-to-date            | +7.7%    | +8.0%             |
| Since launch            | -8.5%    | -5.7%             |

## **Awards**

### Value Gold ETF

Fund of the Year Awards 2016 Top ETF (Commodities) - Precious Metals (Best-in-class)

- Benchmark

Top Fund Awards 2016 Best Performer -**Commodities and Specialty ETFs** (NAV Tracking Error)<sup>5</sup> and (NAV Total Return)6 - Bloombera Businessweek





| Fund information  | Fund information   |  |  |
|---|--|--|--|
| Fund price (NAV)  | HK\$30.2821  |  |  |
| Fund size   | HK\$735.9 million  |  |  |
| Listing date  | HKD Counter - 3 November 2010<br>RMB Counter - 29 November 2013<br>USD Counter - 31 March 2017   |  |  |
| Stock code  | HKD Counter - 03081<br>RMB Counter - 83081<br>USD Counter - 09081  |  |  |
| Exchange listing  | The Stock Exchange of Hong Kong Limited – Main Board   |  |  |
| Gold type   | Minimum fineness of 99.5% of gold (from<br>the approved refiners which are included in<br>the LBMA Good Delivery List of Acceptable<br>Refiners: Gold)   |  |  |
| Benchmark   | LBMA Gold Price <sup>1</sup>   |  |  |
| Investment manager  | Sensible Asset Management Hong Kong Limited  |  |  |
| Sub-investment manager  | Value Partners Hong Kong Limited   |  |  |
| Metal provider  | Standard Chartered Bank  |  |  |
| Trustee and registrar   | HSBC Institutional Trust Services (Asia) Limited   |  |  |
| Custodian   | HKIA Precious Metals Depository Limited  |  |  |
| Auditor   | Ernst & Young  |  |  |
| Participating dealers   | Physical gold delivery/cash settlement  Redford Securities Limited Cash settlement  ABN AMRO Clearing Hong Kong Limited  Chief Securities Limited  Credit Suisse Securities (Hong Kong) Limited  Goldman Sachs (Asia) Securities Limited  Nomura International (Hong Kong) Limited |  |  |
| Market makers   | HKD counter:  - Commerz Securities Hong Kong Limited  - Credit Suisse Securities (Hong Kong) Limited  - Merrill Lynch Far East Limited  RMB counter:  - Commerz Securities Hong Kong Limited  USD counter:  - Commerz Securities Hong Kong Limited                                 |  |  |
| Trading board lot size  | HKD Counter - 100 units RMB Counter - 100 units USD Counter - 100 units  |  |  |
| Bloomberg ticker  | HKD Counter - 03081 HK <equity><br/>RMB Counter - 83081 HK <equity><br/>USD Counter - 9081 HK <equity></equity></equity></equity>  |  |  |
| Trading currency  | HKD Counter - HK dollars (HKD)<br>RMB Counter - Renminbi (RMB)<br>USD Counter - US dollars (USD)   |  |  |
| In-kind creation/<br>redemption unit size<br>(by authorized<br>participants only) | Minimum 300,000 units (or multiples thereof)   |  |  |
| Management fee 2  | Approximately 0.1% per annum   |  |  |
| Total expense ratio <sup>3</sup>  | Estimated 0.53% per annum  |  |  |
| Dividend policy   | None   |  |  |

Fund information as of 30 June 2017. Source: HSBC Institutional Trust Services (Asia) Limited and Bloomberg. Fund performance, in HKD, NAV to NAV, with dividends reinvested and performance data is net of all fees

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1. Effective from 20 March 2015, the Fund has been using the LBMA Gold Price to determine the Fund's physical gold holdings for the purposes of calculating the Fund's NAV. Before that date, the Fund used the London Gold Fixing Price, which was discontinued on 20 March 2015. 2. The management fee will be reduced from 0.15% to 0.1% per annum with effective from 1 July 2017.

3. The ongoing charges figure is expressed as a percentage of the sum of expenses over the average net asset value of the Fund for the corresponding period as described below. This figure may vary from year to year. As the management fee for the Fund was reduced from 0.15% to 0.10% with effect from 1 July 2017, this is a best estimate of the Fund's ongoing charges figure for the period from 1 April 2017 to 31 March 2018, based on the actual ongoing expenses reported in the financial statements of the Fund for the period ended 31 March 2017 and taking into account the management fee up to 30 June 2017 and the reduced management fee effective 1 July 2017. The actual figure may be different from the estimate. As a point of reference, the actual ongoing charges figure of the Fund based on the expenses for the period ended 31 March 2017 was 0.57%. 4. Based on performance from 1 October 2015 to 30 September 2016. 5. Based on 1-year NAV tracking error record with weekly periodicity from 1 October 2015 to 30 September 2016. Investors should note investment involves risk. The price of units may go down as well as up and past performance is not indicative of future results. Investors should read the prospectus for details and risk factors, particularly those associated with the arrangement in the event that the Fund is different from a typical retail investment fund. Units in the Fund may only be created or redeemed directly by a participating dealer in large unit sizes.

This document has not been reviewed by the Securities and Futures Commission. Issuer: Sensible Asset Management Hong Kong Limited.